

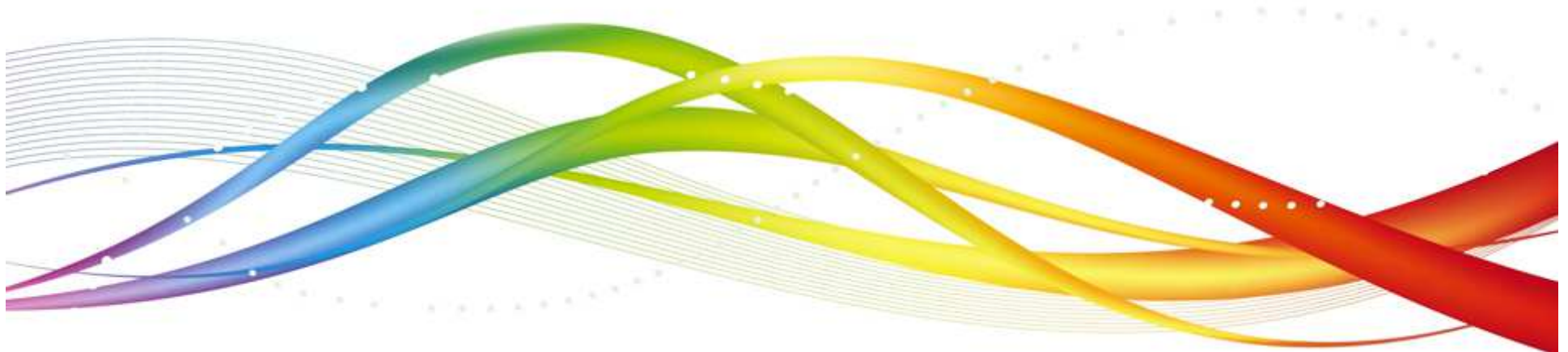


Performance of Wipro Limited for Quarter ended – June 30, 2014

Suresh Senapaty

Executive Director and Chief Financial Officer

July 24, 2014



Financial Summary for the Quarter Ended June 30, 2014 (IFRS)

Wipro Limited

	Q1 15 (Rs million)	YoY Growth
Revenues	112,456	16%
PBIT	23,771	34%
Net Income	21,032	30%

1. Overall Revenues grew 16% Year-on-Year
2. PBIT grew 34% Year-on-Year
3. Net Income grew 30% Year-on-Year

Particulars	Revenue (Rs million)	YoY Growth	PBIT (Rs million)	YoY Growth
IT Services	105,083	18%	24,003	35%
IT Products	7,660	-6%	165	26%

1. IT Services Revenue grew 18% YoY, with PBIT growth of 35% YoY
2. IT Products Revenue de-grew 6% YoY, with PBIT growth of 26% YoY.
3. IT Products revenue declined in-line with strategy to stay focused on services business by engaging in selective transformational deals where products form an integral part of the solution. This strategy has helped expand margins and grow profits by 26% YoY.

Highlights for the Quarter

▶ IT Services USD Revenue grew by 1.2% sequentially and 9.6% on a YoY basis

▶ IT Services Operating margins was on expected lines at 22.8%, 169 basis points lower largely due to wage hikes

▶ Net Income Grew 30% YoY in the quarter while IT Services EBIT grew 35% YoY

▶ Strong Operating and Free Cash Flow generation at 103% and 88% of Net Income respectively

IT Services - Revenue Dynamics for Quarter Ended June 30, 2014

Vertical

1. Healthcare, Life sciences and Services grew 20.0% on a YoY basis
2. Global Media and Telecom grew 15.4% on a YoY basis
3. Finance Solutions grew 10.3% on a YoY basis

Geographies

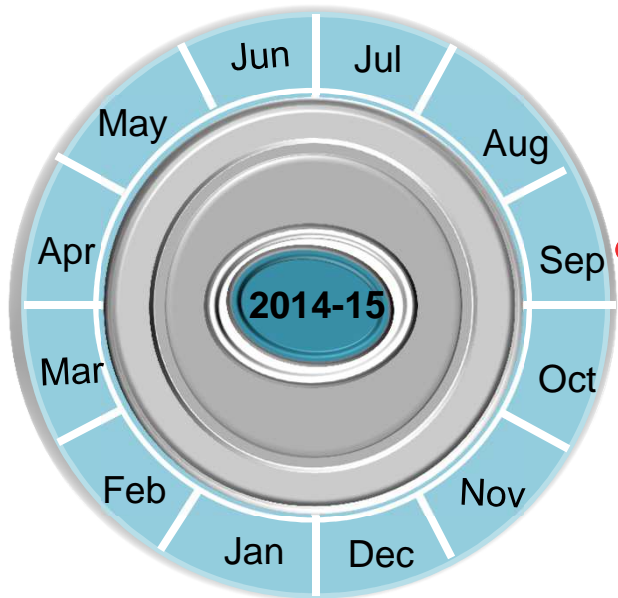
1. Americas grew 9.9% on a YoY basis
2. Europe grew 11.8% on a YoY basis
3. India and Middle East grew 13.8% on a YoY basis

Service Lines

1. Global Infrastructure Services grew 16.7% on a YoY basis
2. BPO grew 20.9% on a YoY basis
3. Business Application Services grew 11.1% on a YoY basis

Looking ahead

Looking ahead For the quarter ending **September 30, 2014**

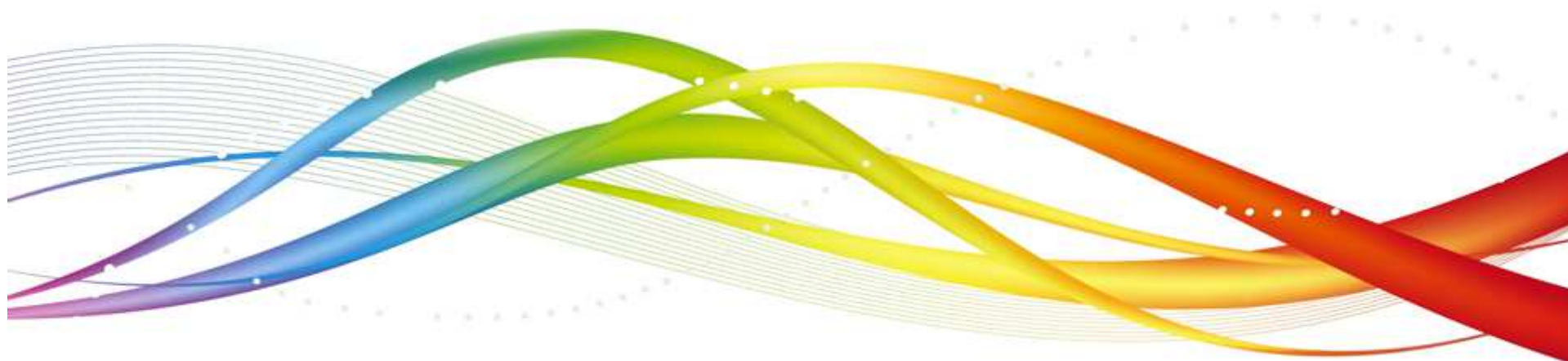


We expect the Revenue from our IT Services business to be in the range \$1,770 million to \$1,810 million*

Guidance is based on the following exchange rates:
GBP/USD at 1.70, Euro/USD at 1.37, AUD/USD at 0.94, USD/INR at 59.66 and USD/CAD at 1.07

Supplemental Data

Key Operating Metrics of IT Services



Key Operating Metrics in IT Services for the Quarter ended June 30, 2014

Particulars	Q1'15	Q4'14	Q1'14
Revenue Composition			
Global Media & Telecom	14.3%	13.9%	13.6%
Finance Solutions	26.7%	26.8%	26.5%
Manufacturing & Hitech	18.2%	18.0%	19.1%
Healthcare , Life Sciences & Services	10.8%	10.6%	9.8%
Retail, Consumer Goods & Transportation	14.0%	14.5%	15.1%
Energy, Natural Resources & Utilities	16.0%	16.2%	15.9%
Geography Composition			
Americas	49.8%	50.0%	49.7%
Europe	29.6%	30.0%	29.0%
India & Middle East Business	9.1%	8.8%	8.8%
APAC & Other Emerging Markets	11.5%	11.2%	12.5%
People related			
Number of employees	147,452	146,053	147,281



Thank You

Suresh Senapaty
Executive Director and CFO

suresh.senapaty@wipro.com

